



From J. Peter Pierce, CEO  
October 24, 2007

### *Quality Paramount, Customer Foremost™*

A new day is dawning for the records and information management industry.

Introducing Retrievex™, a new, full-service, records and information management company unlike any other in its commitment to quality service and customer focus.

Retrievex has been born of a partnership between Danvers, Massachusetts-based ARMS Records Management Services, Welsh, Carson, Anderson, & Stowe of New York, a \$4.0 billion fund, and myself, marking my return to the records management industry.

Forty years in the records management industry has afforded me keen insight relating to customer requirements. I am committed to building an organization that puts the customer, first. In fact, we've chosen to identify this philosophy as core to our mission: *Quality Paramount, Customer Foremost™*.

From ease of contracting to innovative flexible solutions to extensive quality controls and responsive customer service, ARMS is a company that lives and breathes this ideal – it is the perfect start for Retrievex. As we expand beyond the Boston market we will bring together only records management companies that stand out in their marketplace for a similar commitment to customer-focused, quality service.

Whether you are considering establishing a records management relationship or extending an existing one please call us. Together, let's explore how Retrievex will meet your needs in ways you've thought no service provider could.